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AEGIR-Marine, the independent stern seal maker!

Last November, AEGIR celebrated its 10th anniversary. A lot has changed in 10 years but a great deal has also stayed exactly as it was. Not surprisingly, the things that have not changed are the things that made AEGIR the strong player it is today. I will give you some examples. AEGIR is a **service company**. This means that we earn a living by supporting our clients world-wide. AEGIR is **independent**. We can offer solutions that nobody else can because of this. Our **round the clock availability** is another important asset. A very simple system ensures that if you dial +31 343 432 509 – even in the middle of the night – someone will answer. Always! AEGIR supplies only the **best quality available**, recognized by the major class societies. Their approval of our products and services makes AEGIR the only class-approved stern seal service company in the world! The **availability of our services and products** completes this line-up.

Things that have changed

Offices and service stations in Asia

We have always had enough engineers available in our office in the Netherlands, but opened offices in Singapore and Shanghai too. In the coming weeks we will open a new service station on a strategic location. This guarantees a fast response time to meet your needs. Be certain this will not be the last office to open in order to be closer to our customers!

We have built up an extensive stock... ...ready for immediate dispatch. We invest to expand into all the parts required by our customers. Did you know for example that AEGIR keeps stock of liners suitable for Kamewa CPPs? If you have these liners in your fleet, it is good to know that AEGIR has them in stock.

We proudly introduced PRIME SEAL products One of the things that have changed is our self-confidence. Not to be mistaken for arrogance! Over the years, we have built up relations with hundreds of customers around the globe. AEGIR can show you an impressive reference list, both for service, spares and complete seals. We have always been quite modest about our own line of products but that has had to change. We therefore introduced our own products under the name of PRIME SEAL and will promote the name of our products loudly as from today. Because we can proudly inform you that our PRIME SEAL products have been accepted by all major class societies. As from today, we will prove once again that AEGIR is your independent service provider for and maker of stern tube seals. Well proven and available from stock.



Regards,
RUUD MUIS

Very cool company clothing

Just before Christmas, AEGIR's own clothing line was a fact!



Our new building is developing



Right on schedule, the foundations have been laid and the basement is finished. Our contractor, Van der Legemaat & Van der Elst, is working very hard to stay on schedule. We expect our new office to be completed in October. More warehouse space means we can keep maximum stock in order to continue supplying you our products from stock.

2010 was busy
In **2010** we attended over **400** vessels in more than **40** countries. We supplied more than **2500** PRIMESEAL products. We supplied complete retrofits for more than **20** vessels.

AEGIR's 10th Anniversary was WHITE



The 10-year anniversary of AEGIR called for a celebration. All of our colleagues and partners gathered at the SS Rotterdam for a very special weekend. The weather was special too: 50 cm of snow! However, it turned out into a great – AEGIR warm – weekend.

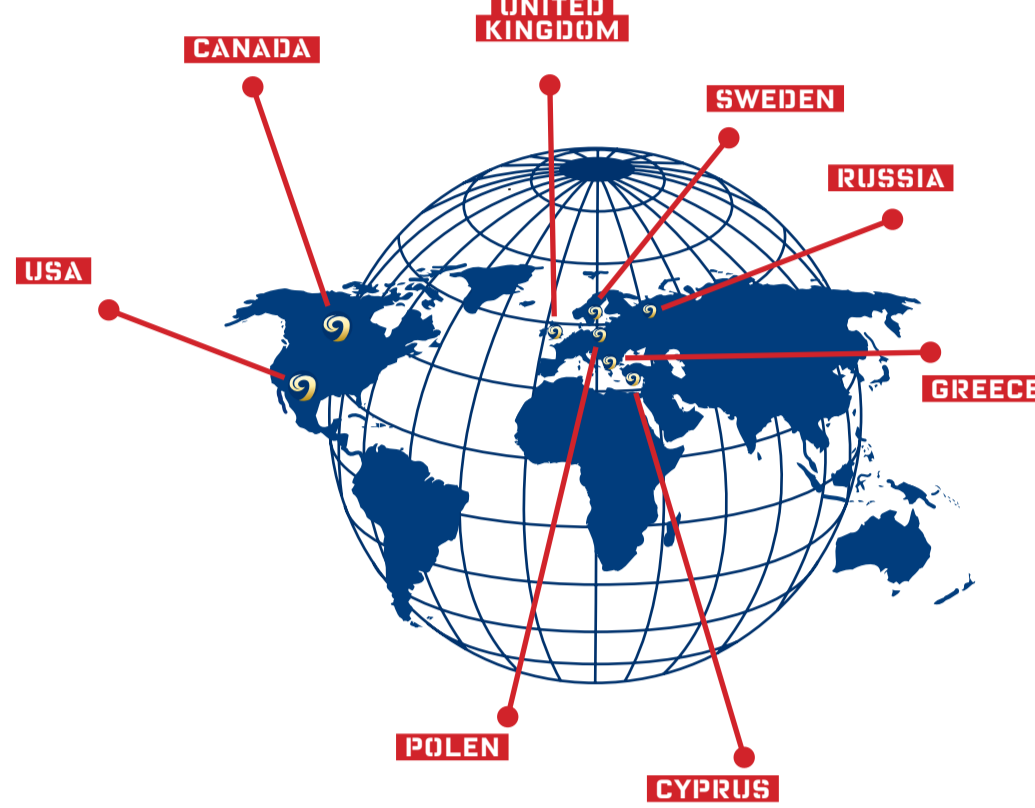


GERBEN:

"I'm looking forward to meeting our customers, representing AEGIR-Marine and showing them our possibilities and capacities."

OUR LIST OF AGENTS IS EXPANDING!

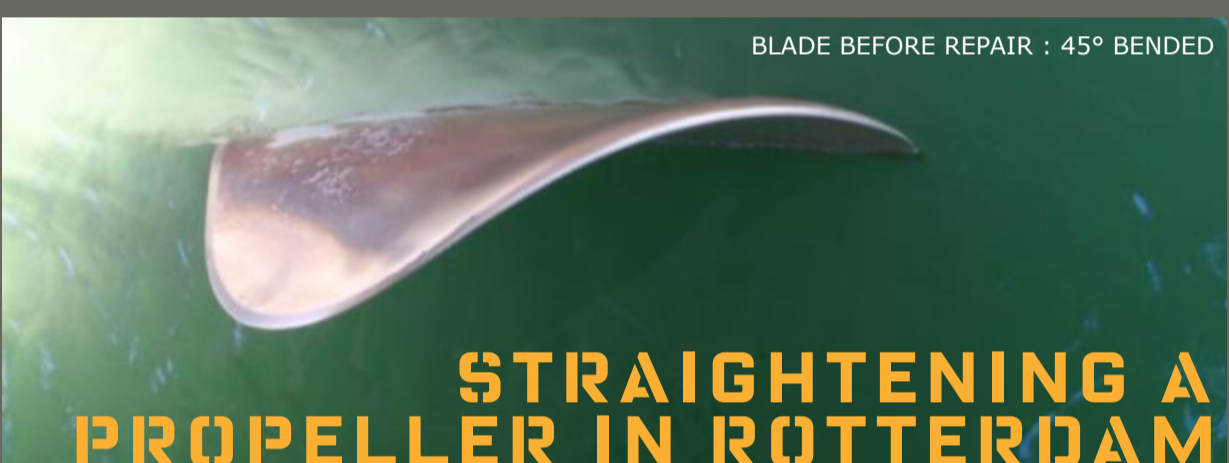
AEGIR-Marine is expanding its network of agents around the world. We are very happy to introduce our new agents in Canada, Russia, the United Kingdom and the USA. All our agents are well trained and have a thorough knowledge of our products. They are happy to be of service and ready to assist you with answers to your inquiries.



Canada GMIS, Mr. Patrick Wits **Cyprus** Interglobe Marinet Services, Mr. George Savvides **Greece** ABC, Mr. Apostolos Athanassiou **Poland** Conrex, Mr. Krzysztof Kaminski **Russia** Aegir-Marine Russia, Mr. Pavel Ivanov **Sweden** Marinprodukter, Mr. Per Bjork **United Kingdom** Atz, Mr. Dave Newell **USA** Darr Maritime, Mr. Tom Darr **USA "Navy and Military Sealift Command"** Coastal Seal Services, Mr. Richard Thomas

All agents are responsible for the sale of parts and service for AEGIR-Marine as well as AEGIR-Marine Propulsion Service.

WE ARE ALWAYS JUST **ONE CALL** AWAY!
(+31) 343 432 509



BLADE BEFORE REPAIR : 45° BENDED

STRAIGHTENING A PROPELLER IN ROTTERDAM

AMPS (AEGIR's sister) just loves a challenge. This time we were asked to straighten a propeller in afloat condition somewhere on the Caland Canal (Rotterdam Harbor). The propeller blade shown on the picture created a lot of vibrations. It had to be fixed and it had to be done right away. So an AMPS/Hydrex engineering team travelled to Rotterdam, boarded on a work boat that brought them (and all their equipment) to the ship.

Measuring, a most important part

We started out by taking the measurements necessary to locate the actual bend. It has to be carried out carefully. If not done correctly you won't be able to straighten in line with the propeller.

The straightening is carried out in several positions. After every straightening the equipment has to be moved a bit. The positioning of the straightening equipment is half the job. Only in the exact right position you will be able to straighten the bended area the correct way. Total duration of this job was 12 hours (one blade only).

Special equipment and skilled engineers

To carry out such repairs you need a hydro-dynamical background, knowledge of how to repair a propeller and knowledge of how to use the special developed tools. The



BLADE AFTER COLD STRAIGHTENING.

propeller repair teams of the AMPS/Hydrex combine these. So whenever your vessel has a problem with a bended propeller blade, it just takes One Call to receive a professional answer. AMPS will give you a good estimation of the price and time required. Work can be carried out wherever the vessel is located. This is what we call 'Going the Extra Mile'. AMPS can straighten propeller blades, in dock, in afloat condition (propeller under water) as well as with the vessel trimmed. And of course this job ended in a straightened blade and a most satisfied customer.



AFTER THE REPAIR A NDI CRACK DETECTION TEST WAS CARRIED OUT.

ALWAYS KAMEWA LINERS ON STOCK

Did you know that AEGIR keeps stock of liners, suitable for Kamewa CPP's? The design of a Kamewa -nowadays part of Rolls Royce Marine- CPP makes it impossible to fit a standard liner. Kamewa liners are extremely difficult to get on short notice. If you have these liners in your fleet, it's good to know that AEGIR has them in stock. Always!

ALL OUR PRIMESEAL PRODUCTS ARE CLASS RECOGNIZED



PRIMESEAL has a great quality system. Every item is independently checked for the correct materials and the exact dimensions. Every part is completely traceable, from production, through quality check, storage, sales and installation. All parts and complete seals are engineered in our company, using state-of-the-art 3D CAD systems. And our products are independently

tested against the products of other manufacturers. We are proud of the fact that the test results always confirm that our seals are equal to, if not better than, the products of the well-known makers. service provider for and maker of stern tube seals.

Rapidly heading towards the 2012 OLYMPIC GAMES!

From our beach team: After successfully concluding last year's season with a 7th place at the World Tour in Phuket, we have been training seriously during the winter. We have to get even better to be able to reach our dream goal of entering the Summer Olympic Games in 2012.



Under the BeachTeam Aalsmeer's flag – and the continuous supervision of ex-Olympic games participant Debora Kadijk – we worked hard on our physical condition. A lot of weight training and a great deal of circuit training made us much stronger, but obviously strength alone is not enough. From this moment on we will focus more and more on volleyball itself.

and a half weeks for the finishing touches before the pre-Olympic season commences. This will be a very exciting season where all tournaments and every single point will count towards Olympic qualification. And so we will be playing many, many tournaments this summer to gather as many points as possible. At the moment we are in the 30th place of the 'sanitised' (= a maximum of two teams per country) world rankings. Next season, our goal is to obtain a spot in the top 24. Next year this has to be the top 16, as only then you are allowed to participate in the Olympic Games.

We will be playing many, many tournaments this summer.

During this phase, the training camp in Los Angeles (23rd of February – 27th of March) is planned. There, we will be faced with the different weather elements like the sun but especially the wind. Accompanied by our Brazilian top trainer, we will take our place beside the other professional teams training in LA.

In conclusion, we are at the beginning of a very exciting and important season: a very World Tour tournaments, the European Championship, the World Championship and of course , the Dutch Championship as well. You can find our entire programme at www.roosenjantine.nl, as well as all the latest news.

Next step: the top 16!

Once we are back in the Netherlands we have another two

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