



PRESS RELEASE

AEGIR-Marine and Maersk Line renew Frame Agreement

Wijk bij Duurstede, October 25, 2017 – Maersk Line, global leader in container shipping, renewed its Frame Agreement with AEGIR-Marine, full service provider for stern tube seals and propulsion systems for the maritime industry.

The Dutch company will extend its high quality overhaul and maintenance services for Maersk container ships for the coming years. Maersk Line manages the contracted vessels from its offices in Copenhagen (Denmark), Norfolk (USA), Singapore and Mumbai (India).

Three years ago both companies signed their first mutual frame agreement. The years following were used by Maersk Line and AEGIR-Marine to align their operations. Maersk Line was looking for service cost reduction on its container ships, as the profitability of this market is under pressure.

AEGIR-Marine was able to offer services for competitive prices without compromising on quality. The Dutch expert in Stern Tube Seals and Propulsion Services assures the service quality for its customers, among other things, by forming a dedicated expert team for each customer with in-depth knowledge. This team is on stand-by 24/7 and is managed by a key account manager stationed in Wijk bij Duurstede, the Netherlands. A standardized briefing and de-briefing procedure is part of the operation. The entire operation will be monitored on a regular basis.

“This is an important continuation of the relation between Maersk Line and AEGIR-Marine, said Gerben Donselaar, responsible Key Account Manager of AEGIR-Marine. “The past three years both parties worked on a sustainable relationship based on trust, quality, reliability and cost-efficiency. We are very glad that the investment in our relationship resulted in renewing and expanding our collaboration.”

About AEGIR-Marine

AEGIR-Marine is a full service provider for stern tube seals and propulsion systems for the maritime industry. The company focuses on exceptional quality service for both ship owners and ship managers. AEGIR-Marine was established in 2000. Since then the company managed to become a major supplier of independent maritime spare parts and services for all main maritime propulsion systems. AEGIR-Marine's headquarters are located in Wijk bij Duurstede, the Netherlands. The company also has offices in Namibia, Singapore, China and the USA from where Service Engineers can be dispatched globally. Besides its offices, AEGIR-Marine works with a network of professional agents. From Canada to Chile, from South Africa to Estonia and from Greece to Japan. More information is available via www.aegirmarine.com.

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Press information

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